

MY MISSION

Support health tech innovators to become commercially successful & have an impact!

PROFILE

12 years of international mgmt. experience in business development, marketing & sales and consulting of life science ventures.

Completed entire startup journey (launch – growth - exit) with ETHZ medical device / robotics spin-off.

Executed / consulted > 100 health tech go-to-market projects in the US, Switzerland and Germany

CONTACT

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LANGUAGES

German, English: bilingual French, Latvian: OK Spanish: Basic

HOBBIES

Mountaineering, Music, Travel, Culture, Volunteering, Networking

VALENTIN CHRISTIAN SPLETT

health technology venture & business development expert

WORK EXPERIENCE

Peak Spirit GmbH - Founder/CEO

04/2018 - now

Executive advisory & business coaching for entrepreneurs, executives and investors in health technology / ehealth / medtech ventures.

Visionary AG - Member of the Board of Directors 11/2019 – now

Kickstart Innovation - Health Technology Expert & Advisor 06/2019 – now

be-advanced AG - Startup & SME Coach (Medtech & Healthcare) 09/2018 – now

Atelier 1 Schindellegi AG - Co-Founder & CEO

09/2018 - 03/2020

Co-founded and managed new venture in healthy aging / gerontechnology. Stake divested & sold to co-founder in March, 2020.

medica Medizintechnik GmbH - PMI Lead, Exec. Board Member 01/2017 - 03/2018

Responsible for Ability Switzerland AGs post-merger-integration. Global business development lead, temporary management of 8 employees.

Ability Switzerland AG - Head of Mkt. & Sales, Exec. Board Member 11/2014 - 12/2016

Joined ETHZ medical device / robotics spin-off as head of marketing & sales. Built & scaled up sales organization from 0 to 7-figure revenues within 2 years. Company sold to medica Medizintechnik as of 12/2016.

Bioengineering AG - Managing Director, US Office (Boston, MA) 04/2009 - 06/2014

P&L responsibility for Bioengineering AGs US business unit. US market entry and sales scale-up, grew revenues from mid-6 to mid-7 figures.

EDUCATION

ETH Zurich. Switzerland

2019

CAS - Applied Information Technology, GPA 5.9/6.0

University of Zurich, Switzerland

2003 - 2008

Master of Arts - Economics. GPA 5.7/6.0